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PSERC

Re-thinking Electricity Markets

# Data You Can Believe In!

Planning, Markets & Change in the  
Electricity Supply (**Demand?**) Industry

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# “Put your money where your mouth is!”

Extracting data to balance interests:

Engineers

Entrepreneurs

Planning

Change



Customers (Loads?)



# Contradictions in Mindset

- Static vs. Dynamic vs. Evolutionary
- Variables (**controls**) vs. Parameters (**givens**)
- Engineers' Controls = Economists' Parameters (and Vice Versa)

+ **Uncertainties**

- How and When Will “**Facts**” Become Known?
- Will “**Facts**” Follow From the **Path Trodden**?



# Particulars of Electricity Systems

- Scale and **Long Lead Times** for Planning & Construction.
- Delivery over a **Network** (externalities).
- Limits to Inventory (**little storage**).
- Reliability as an Entitlement (and **Public Good**).
- Many Changes (**Uncertainty**) over both Space and Time.



# What Data Don't We Know Now?

- **Costs** of Suppliers
- **Desires** of Customers
- Future **Prices** (of Fuel, etc.)
- Technological Innovations
- Changes in Grid Structure and Configuration
- Exogenous Disruptions (solar storms?)



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# Markets as “Truth-Revealing” Mechanisms



- If “Private” Goods
- If Markets are Competitive
  - - *but, Electricity satisfies neither criterion completely (particularly with reliability provided over a network).*

All markets are compromises!

(Nobody’s Perfect.)



# Market Design & Evolution

Markets are Discrete but Buyers and Sellers Differ Continuously, so Design Market Structure to Minimize:

- Efficiency ( $MB=MC$ ) Loss => smaller mkt. size
- Transactions Costs => larger mkt. size
- Arbitrage Costs => smaller mkt. size
- Market Power => larger mkt. size



# Additional Market Design Concerns

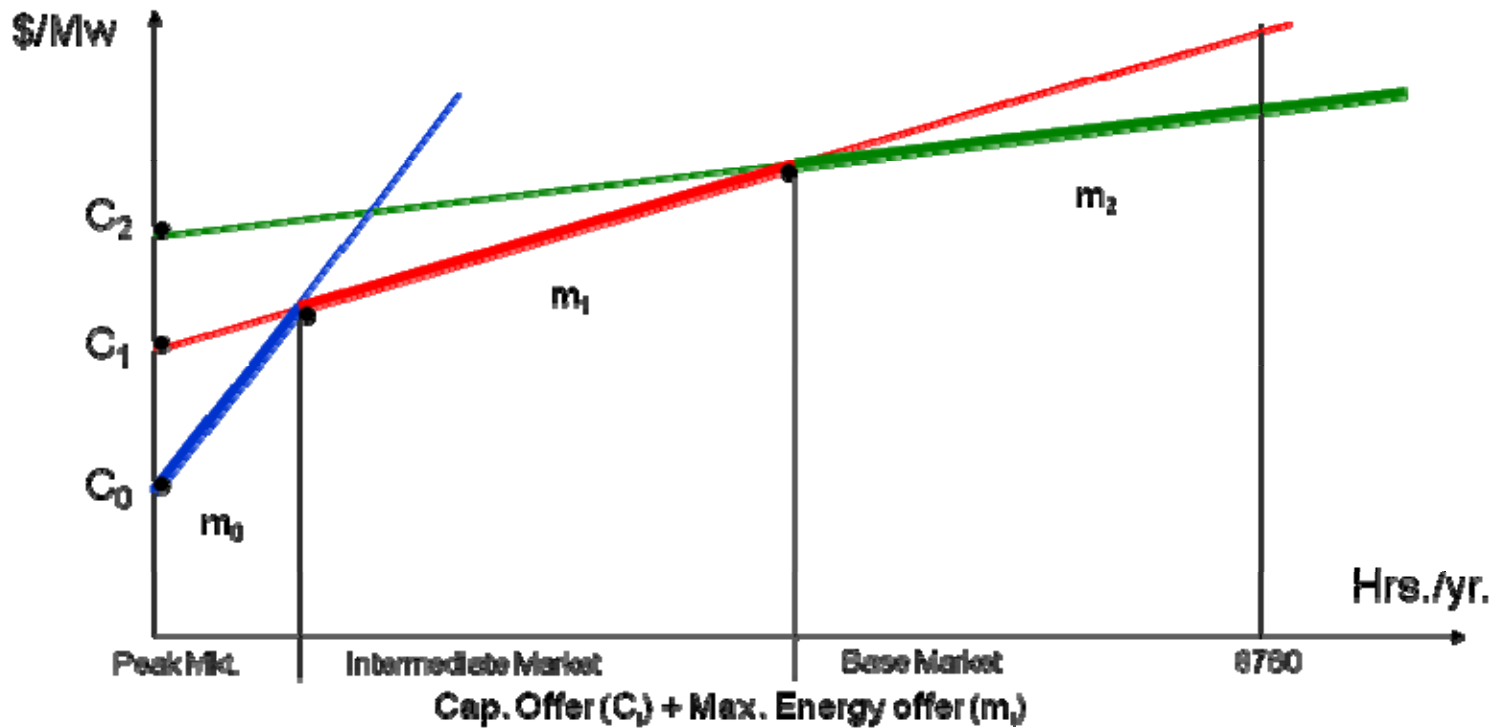
- How and When are Market Structures to be Revised (based on new data)?
- Policy Principle: The Number of Instruments MUST Equal the Number of Objectives!  
(both Buyers and Sellers must face two Prices)





# Example of two-part Offers for Capacity and Energy

Market Segments Based on Hours/Year





# Additional Challenges

- 1) Smooth “Corn and Hog Cycles” of Investment (and Prices) through Forward Markets.
  - **Congestion** (Use congestion prices to signal need for capacity investment and to moderate 1.)
  
- 2) Internalize Externalities:
  - **Pollution** (Use environmental adders to re-connect buyers to nature through dynamic prices.)



# First Step

- Stop Treating customers as “LOADS”!
- Make Real-Time, **Dynamic Pricing** available to all.
- One-sided Markets are STUPID, and so is a one-sided power grid.
  - - but - - consider **customers'** and **suppliers'** privacy issues with all that **data** in the “clouds”.



# Stealth Agenda

- With Externalities Priced -
- With Buyers and Sellers Informed –

Could the truly smart grid be a pathway toward sustainability?

- The **data** and **incentives** would be there.
- The **transport** system is in place.
- The **flexibility** is there.